

DESKTOP PRINTER VERSUS MANAGED PRINT SOLUTION COMPARISON

HP plus Deskjet 2710e (a4 capable colour printer)

Outright purchase cost: **£44.99**

Black toner cost **£9.99** is capable of 120 prints therefore cost per print is **8.3p**

Tricolour toner cost **£9.99** is capable of 100 prints therefore cost per print is **9.9p**

Below is an example using 250 black and 250 colour prints per month over a 12 month period:

Cost of device per year: **£44.99**
3000 black prints: **£249.00**
3000 colour prints: **£297.00**

Total: **£590.99** or
£49.25 per month

* prices correct as of 23/08/21

* all prices are for example purposes only

Ricoh mpc307sp Desktop (a4 colour printer and copier)

Rental cost per week: **£7.22**

Inclusive Black copies/prints per month **250**

Inclusive Colour copies/prints per month **250**

Below is an example using 250 black and 250 colour prints per month over a 12 month period:

Cost of device per year: **£375.60**
3000 black prints: **N/A**
3000 colour prints: **N/A**

Total **£375.60** or
£31.30 per month

A managed print solution would therefore work out to be **£17.95** more cost effective per month based on needing to replace the device yearly at the end of its life.

Benefits of having a Managed Print Solution



Save Time - No more searching for the best priced printer inks. They are included and automatically dispatched when needed!



Save Money - As demonstrated in our comparison!



Repair - Our specialist engineers repair your device as part of the solution. No need to buy a new one every time there is a problem!



Help - Whether it be your Account Manager or our Service Desk we are always just a telephone call away!



Loan Device - In the unlikely event a device needs to come back to the work shop, we replace it with a loan one!



Reliability - A device on a managed print solution is built for commercial use and therefore more reliable!



Locked Printing - Don't want to use colour? We can lock the device to only print black!



Control - Full control and accountability for print costs from a financial/accounting perspective.

These are just a few of the benefits to having a Managed Print Solution to find out more please speak to one of our dedicated Account Managers.

www.k-o-s.co.uk | 01527 544546 | info@k-o-s.co.uk