



Managed Technology Solutions

Kingfisher Office Solutions

More than just print
specialists

KOS

Managed Technology Solutions



Managed Print Solutions

With over 25 years' experience in the print solutions industry, Kingfisher Office Solutions is one of the largest and independent managed print services providers.

Our print solutions are tailored to meet your unique specific needs, delivering quality resources and a super-efficient strategy, to help your organisation streamline the way you print, copy and scan.

To complement our print solutions, we also offer audio visual equipment and visitor management screens. We provide visual answers for all requirements.

We have built our business by getting to know our customers and providing a fantastic service coupled with value for money.

Our goal is to provide the most cost-effective and quality managed print services in the market. We have helped hundreds of businesses; just like yours, save money and work efficiently.

- Trust us with your end-to-end office supply needs.
- We offer companies tailored software, hardware, managed print, document and supply solutions.



About Us

Kingfisher Office Solutions specialise in creating cost reductions for companies by streamlining the way they print, copy and scan.

What we do



Managed Print Services

Reduce your costs and take control of your print...



Visual Solutions

From interactive displays in boardrooms and interactive whiteboards in classrooms



Photocopier Services

Lease, Rent, Buy, Service photocopier solutions to suit your needs



Business Software

Print Management, Mobility, Productivity and Security...



Visitor Management

An intelligent, protected, and user-friendly framework for overseeing guest, employee, and contractor check-ins.



Partnerships

AV Solutions, Printers, Photocopiers, IT Support,
Print Management Software and Business
Software solutions



Multifunctional Printers

We specialise in supplying high-quality office multifunctional devices from leading brands including Ricoh, Sharp and Konica Minolta. To complement this, we offer dedicated lines for support and service, meaning our customers can expect a rapid and effective response to any query.

Our managed print solution includes on-site service, support, parts and labour, working within agreed SLAs, supported with our trained and qualified engineers.

Our remote monitoring system will ensure you only receive consumables when you need them. Automatically sent to you, saving you time, expense and trouble.

Photocopier Leasing

The option of photocopier leasing, permits for smaller, fixed payments versus an upfront lump sum. Our aim is to take the hassle out of photocopier leasing and bring you the latest technology for less. With predicated costs, exceptional service, and support, coupled with monitored print usage, you are more in control.



Print Solutions

We are all about saving companies money. Let us help you significantly reduce costs throughout your entire print environment and cut wastage.



Interactive Screens



Visitor Management



Interactive Tables



Digital Signage Display



WCD – Windows Collaboration Display



Unified Collaboration

Whether you're looking for slick ways to deliver engaging presentations, impactful methods of displaying information or innovative meeting room solutions for video conferencing, our AV solution help you achieve your goals

Digital interactive displays that enhance learning in classrooms and lecture spaces.

Collaborative AV solutions which facilitate teamwork and decision-making in corporate spaces, offices and boardrooms.

Compelling digital signage for driving communication in the hospitality and retail sectors.



Audio Visual Solutions

Effortless collaboration, effective communication, and seamless content sharing.

IT & Cloud Services

KOS has evolved its service portfolio to now include IT support services through our sister company **Hosted Digital Ltd.** This means we can now offer even more comprehensive solutions to meet your business needs.

Our team of experienced IT professionals understand that in today's fast-paced business environment, technology is constantly evolving, and IT issues can be a major challenge for any organisation. That is why we are confident that alongside our current Managed Print service, we can provide you with an IT service that can help you achieve greater success in your business.

- Managed IT Support
- Cloud IT Services
- Microsoft 365
- Computer Security
- Backup Systems
- IT Hardware



IT Solutions

Enhance your existing IT infrastructure so you can focus on the things that matter.

Case Study

Beanprint offers 24 hour printing services including business cards, leaflets, fliers and now labels.

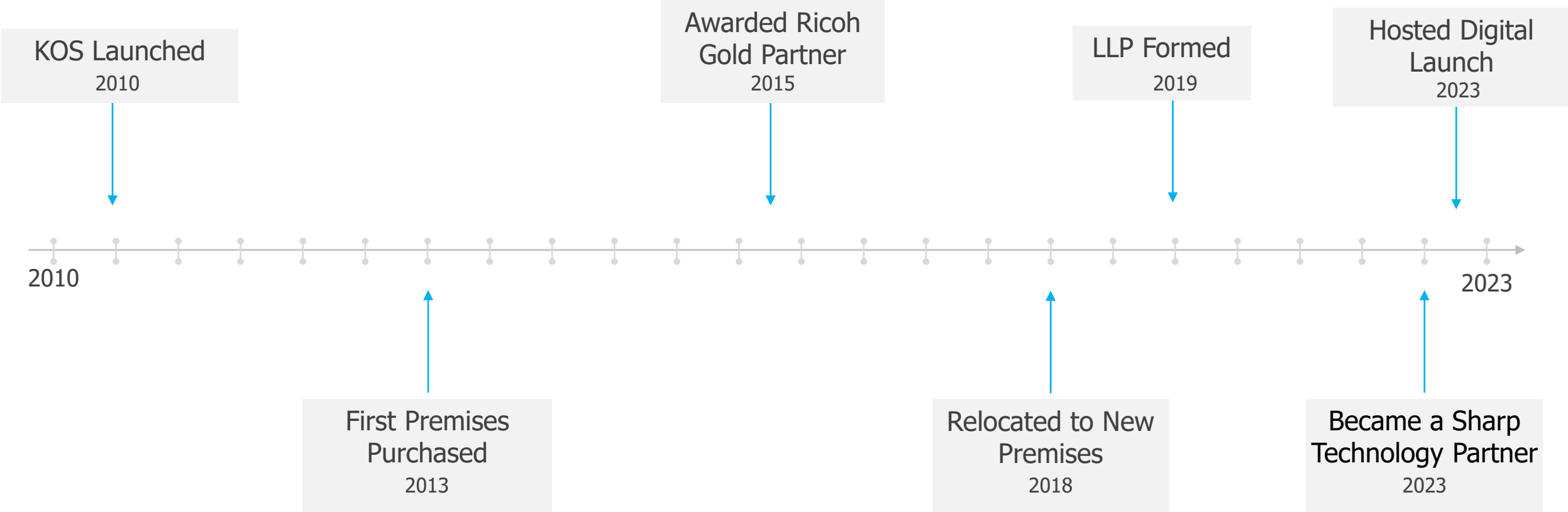
Chris Chedgzoy founder of beanprint.co.uk says It was important in this new product venture that we choose the right supplier who could handle the servicing and support of our printing equipment. We needed a company who could not only supply the equipment but also maintain it to the highest standard with regular servicing and if we did have a problem then could respond in a timely manner.

After careful deliberation and expert advice we decided on a Ricoh printing solution. The complete purchase has brought our operation bang up to date and enables us to offer a wide variety of labeling products to the highest quality.

The unbiased advice we have received has been key to us choosing the right equipment within our budget, all has been supplied, installed and serviced though Kingfisher Office Solutions from their Redditch based offices.

Timeline

A brief history of Kingfisher Office Solutions



OUR GOAL

- To provide the most cost-effective and quality office solutions service in the market.

OUR MISSION

- We're all about saving companies money and helping companies keep up with technological advances without large, upfront investment.

OUR VALUES

- Honesty is our core value. We want your business for life, so we'll never sell you something you do not need.

OUR APPROACH

- We have a proven process to help you move your business forward and we're with you every step of the way.



Summary

We've helped hundreds of businesses; just like yours, save money and work efficiently.

Testimonials



A great team - everyone I've met has been friendly, very approachable and seemed to just want to listen and help more than anything. Very happy with the printer they supplied as well as their service-mindedness..

Richard Howard



Having used Kingfisher Office Solutions for a number of years now, we simply cannot fault their service and professionalism.

From our first dealings through to recent conversations and upgrades they have been helpful, courteous and above all else, prompt!

Si Cole - Elixir Ltd



Never have I ever come across a more conscientious company. They went above and beyond in assessing my print solution and delivering over my expectations. Reducing my costs substantially in the process. I cannot recommend Kingfisher Office Solutions enough

Steve Hawkins



The service provided by Kingfisher Office Solutions is very good. We needed a photocopier in a hurry; they found, delivered and installed a decent machine within two days. The staff were very helpful. I would certainly recommend.

Hanbury Countryside Show



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Thank You



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Kingfisher Office Solutions
Moons Park,
Burnt Meadow Road,
Redditch,
B98 9PA

☎ +44 (0)1527 544 546

✉ info@k-o-s.co.uk

🌐 <https://www.k-o-s.co.uk>